

THE 10th ANNUAL CONFERENCE OF THE ROMANIAN FEED MANUFACTURES ASSOCIATION - ANFNC

“BACK TO BASICS IN SUSTAINABLE SOYBEAN AND SOY INGREDIENTS”

an interdisciplinary approach to preserve quality and improve sustainability in oil extraction, feed manufacturing and animal nutrition



event organized under the
Memorandum of Understanding 2022 – 2023 between USSEC & ANFNC
and sponsored by the Soy Innovation Center & Qualified State Soybean Board



AGENDA

Tuesday, 9th May 2023

Venue: Union Plaza Hotel, Bd. Unirii 47 C, Bucharest, Romania

Language: English



TIME	ACTIVITY	LEAD
09:00 – 09:30	Welcome Coffee / Registration of the participants	All
09:30 – 09:45	Welcome remarks: The 10 & 55 Years Anniversaries, Conference Goals, Thanks to Sponsors, Introduction of the Speakers	Iani CHIHAIA Moderator
SOY QUALITY, DIFFERENTIATION BY ORIGIN AND SUSTAINABILITY SESSION		Chairman Iani CHIHAIA
09:45 – 10:15	Back to Basics - The Role of Quality and Sustainability of Soy for Decision-Making Process: -Why Soy Quality Matters? Why Soy Sustainability Matters? Traders, Crushers and Nutritionist's Perspective -Key U.S. Soy Characteristics and Sustainability affecting Decision Making Processes for Importers	Jan van EYS USSEC France
10:15 – 10:45	Chemical Composition and Nutritional Value of Soybeans and Soybean Meals: Protein Fraction - Importance of weather conditions, country of origin, and processing conditions - Main traits of importance for producers, crushers, and feed mill managers	Gonzalo MATEOS USSEC Spain
10:45 – 11:15	The Fascinating Journey of the Soybeans from their origin to their consumption - Soybean Harvesting and Drying Changes and Challenges; Safe Storage and Transportation - Potential Changes and Challenges arising during the transport of Soybean Cargo	Stephanie HEARD Cargo Loss Prevention Consultant, UK
11:15 – 12:00	Coffee Break in the Foyer area	All
12:00 – 12:30	Chemical Composition and Nutritional Value of Soybeans and Soybean Meals: Energy Fraction -Main factors affecting the AMEn content of processed soybeans y soybean meals -Prediction equations for estimating the energy content	Gonzalo MATEOS USSEC Spain
12:30 – 13:00	Understanding the deterioration, and associated problems regarding Mold Growth and Mycotoxin Contamination - Moisture Damage, Condensation, Self-heating and Mold growth of grains, oilseeds, and protein crops - Combined effect of mold growth (microbiological heating),and oil degradation (chemical heating)	Stephanie HEARD Cargo Loss Prevention Consultant, UK
13:00 – 13:10	Group Picture Session in front of the hotel	All
13:10 – 14:30	Lunch at the Union Plaza Hotel Restaurant 12 th floor	All
SOY VALUE CHAIN TRACEABILITY, INNOVATION IN STORAGE MONITORING AND QUALITY CONTROL SESSION		Chairman: Jan van EYS
14:30 – 14:45	Bunge's Commitment to Sustainability, Traceability and Monitoring Soy Value Chain -Bunge Romania, The Largest Soy Processor in The Region; Vision for Sustainable Agriculture -Traceability and Monitoring in our Soy Value Chain	Rodica MEIU Bunge Romania
14:45 – 15:15	Crover, the World's first Monitoring Robot for bulk grains, oilseeds, and protein corps storage -A new way to improve and automate monitoring and management of bulk storage along the supply chain -Monitoring of stored grain, oilseeds, and protein crops reducing losses and maintaining optimum storage	Lorenzo CONTI Crover Bulk Grain Storage Monitoring, UK
15:15 – 15:45	Enhancing Quality and Efficiency with nutritional insights: When the (pocket) Lab comes to the Sample - trinamiX & BASF as a company and partner in Animal Nutrition -Fast on-the-spot analysis of feed and ingredients, with focus on soy ingredients	Miriam SUHREN trinamiX & BASF Germany
15:45 – 16:00	Coffee Break in the Foyer area	All
ADVANCES IN SUSTAINABLE FEED PROCESSING AND ANIMAL NUTRITION SESSION		Chairman: Iani CHIHAIA
16:00 – 16:30	Pelleting of High Fiber Raw Materials for Sustainable Animal Production: Alfalfa Hay, Straw and Soy Hulls -Current Market Process -Processing Parameters and Flat Die Pelleting Process	Manfred CHITTKA Amandus Kahl Germany
16:30 – 17:00	The Increased value of GuanAMINO® and benefits in Animal Nutrition -What is GuanAMINO® and how do I use it in my formulation? -Trial Examples and return on invest	Oğuz KIYAK Technical Manager Evonik Turkey
TECHNICAL BOOKLET LAUNCH AND CERTIFICATES AWARD CEREMONY		Chairman: Jan van EYS
17:00 – 17:15	Launch of the USSEC 100 Questions & Answers Booklet: “Caring for Soybean and Soybean Meal Cargoes through the Transport and Shipping Chain”	Stephanie HEARD Cargo Loss Prevention Consultant, UK
17:15 – 17:30	Conference Certificates Award Ceremony	Iani CHIHAIA Moderator
17:30 – 18:00	Questions & Answers/ Wrap Up	
18:00 – 20:30	Adjourn / Surprise Moment of the Day offered by Bunge : Visit at the Museum https://museumofromanianrecords.com/	All
20:30 – 22:30	Dinner offered by Bunge Romania at Union Plaza Hotel Restaurant 12 th floor	All
END OF DAY ONE		

event cosponsors and partners:



SOY PROCESSING TECHNICAL & KNOWLEDGE WORKSHOP

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AGENDA
Wednesday, 10th May 2023
Venue: Bunge Oilseeds Crushing Plant
Lehliu, Romania

hosted by



TIME	ACTIVITY	LEAD
07:00 – 08:30	Breakfast at the Union Plaza Hotel	All
08:30 – 10:00	Drive by bus from TBD Hotel to Bunge Plant in Lehliu, Călărași County	All
WELCOME AT BUNGE LEHLIU CRUSHING PLANT		
10:00 – 10:15	Welcome & Opening Remarks, Workshop Goals and Objectives; Safety Instructions	Rodica MEIU Senior Trader Bunge Romania
10:15 – 11:00	Soy Processing Technology and Quality Control at Bunge Romania	Fernando FAGGIO Plant Director & Alexandra VĂDUVA QC Manager Bunge Romania
11:00 – 11:10	Group Picture Session	All
SOY CRUSHING PLANT TOUR		
11:10 – 12:30	Touring the Soy Crushing Facilities & QC Laboratory by small groups and escorted by Bunge Team	All
12:30 – 13:00	Questions and Answers Session	Iani CHIHAIA Moderator
13:00 – 13:15	Group Photoshoot Session	All
13:15 – 14:30	Lunch at the Bunge Cafeteria	All
WRAP-UP		
14:30 – 14:45	Wrap Up / Close of the event for local participants	Iani CHIHAIA Moderator
14:45 – 16:00	Drive by bus from Bunge Lehliu to Union Plaza Hotel Bucharest	Regional guests
16:00	Adjourn	Regional guests
END OF THE EVENT		



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WHEN	WHERE	WHO	INVITED COUNTRIES
<p>May 9th – 10th 2023</p>	<p>Bucharest, Romania</p>	<ul style="list-style-type: none"> • Nutritionists • Feed Mill Managers • Feed Mill Operators • Quality Control • Lab Technicians • Veterinarians • Purchasing Managers • Decision Makers 	<ul style="list-style-type: none"> • Bulgaria • Croatia • Greece • North Macedonia • Poland • Romania

KEYNOTE SPEAKERS

<p>Lorenzo CONTI</p>	<p>Stephanie HEARD</p>	<p>Jan van EYS</p>	<p>Gonzalo MATEOS</p>	<p>Rodica MEIU</p>
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PANELIST

<p>Iani CHIHAIA</p>	<p>Manfred CHITKA</p>	<p>Oğuz KIYAK</p>	<p>Miriam SUHREN</p>
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ABOUT THE ORGANIZERS

	ANFNC Romanian Feed Manufactures Association
	Bucharest, Romania https://www.anfnc.ro/

ANFNC represent, defend and promote the interests of the Romanian feed manufacturing industry to the local and European Institutions. ANFNC work with governmental organizations for a legislative framework and its implementation, so as to maximize market opportunities for compound feed companies; safeguard conditions of free access to raw materials, the proper functioning of their markets and the definition of their quality. Meantime, ANFNC develop professional rules and good manufacturing practices that ensure the quality and the safety of compound feed and encourage the development of animal productions responding to the market requirements, so as to maximize market opportunities for the feed manufacturing companies.

Our organization is engaged in the discussion of significant issues, and to provide leadership in areas for which we are qualified. Influencing those factors that have a bearing on industry costs. As the only feed industry professional organization in the country, the ANFNC is creating awareness amongst industry role players of threats and opportunities facing the industry and formulating unified action plans with them. Providing an information service to members and other role players among the agriculture, grains, oilseeds, premixes and feed additives industries.

BUNGE ROMANIA	
Lehliu, Călărași County, Romania	

Bunge is committed to becoming the world's best integrated agribusiness and food company, and over the past five years we have taken significant steps toward meeting this goal. We measure our progress in four ways: customer and farmer satisfaction; operational excellence; financial returns and employee motivation. We have also experienced tremendous growth, organically and through a series of successful acquisitions. We have increased our volumes, broadened our product portfolio and expanded our geographic presence in some of the world's most promising growth markets, including the Americas, Eastern Europe and Asia. Today, Bunge holds market-leading positions in each of these regions.

	U.S. SOYBEAN EXPORT COUNCIL
	Greater Saint Louis Area, USA http://ussec.org/

A **dynamic partnership of key stakeholders** representing soybean producers, commodity shippers, merchandisers, allied agribusinesses and agricultural organizations. **USSEC's mission is to maximize the use of U.S. soy internationally** by meeting the needs of our stakeholders and global customers.

Through a global network of international offices and strong support in the U.S., we **help build a preference for U.S. soybeans and soybean products**, advocate for the use of soy in feed, aquaculture and human consumption, **promote the benefits of soy use through education and connect industry leaders** through a robust membership program.



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